

Your Partner For Prosperity

Hybrid eClose Job Aid

Loan Originator

Purpose

A hybrid eClose is a mortgage closing process that combines both electronic and traditional (paper) signing methods. In a hybrid eClose, most of the closing documents are signed electronically, while a few key documents—such as the promissory note or deed of trust—are signed with wet ink, typically in person.

This approach offers greater convenience, reduces paperwork, and shortens the closing timeline, while still meeting legal and lender requirements for certain document types.

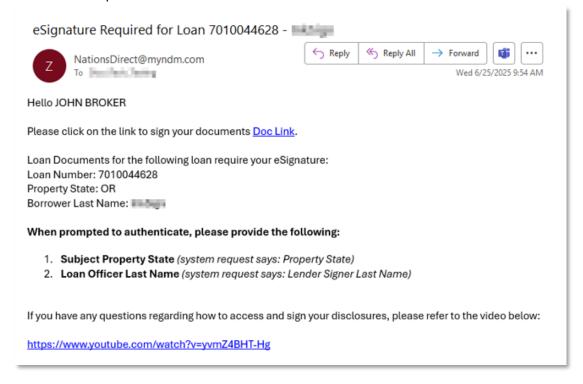
Request Hybrid eClose on Doc Order Form

The loan originator must indicate Hybrid eClose on the Doc Order Form. This information will translate to Encompass so the Doc Drawer will use this process when releasing documents.



Notification of Documents to eSign

If you are required to eSign documents, you will receive a link similar to what you would have received when initial disclosures are provided.





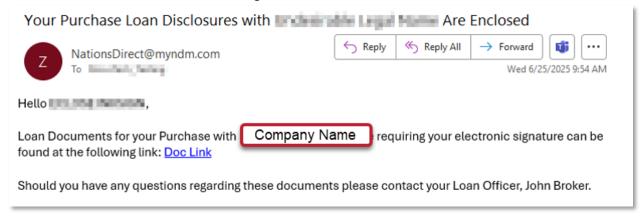




Borrower Documents

Closing document signing links will be distributed to the borrower prior to or on their closing date and can be completed *on their closing date*. If the property is located in a "Dry State", closing documents can be signed on or after the closing date; however, "Wet States" must be signed on the closing date indicated within the closing documents.

The borrower will have most likely already eSigned their initial disclosures and/or closing disclosure. The process for eSigning their closing documents will be the same. They will receive an email similar to this indicating their Loan Documents are available for electronic signature.



Status Emails – Internal and Broker

Throughout the process there are three status emails that will be sent. These emails will be sent to the following individuals:

- Account Executive
- Account Manager
- Loan Originator
- Loan Processor
- Funder

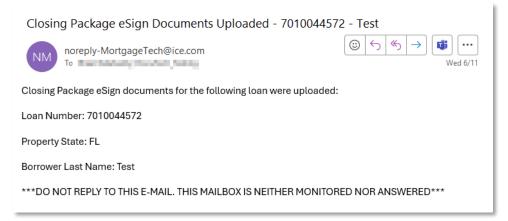


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Closing Package Documents Sent



Closing Package eSign Documents Uploaded



Closing Package Wet Sign Documents Uploaded

